

A3 Recall Value Sheet

PRACTICE _____

Mark each line A (assumption), C (counted) or F (formula).

DATE _____

YEAR ONE Every line of the estimate

LINE	THIS PRACTICE	WHERE IT CAME FROM	A / C / F
Recall visits a month			A / C / F
Booked before leaving, now			A / C / F
Booked before leaving, target			A / C / F
Bookings that lapse			A / C / F
Stage baselines 1 / 2 / 3			A / C / F
Reach by stage 1 / 2 / 3			A / C / F
Follow-up response by stage 1 / 2 / 3			A / C / F
Crossings a month, now			A / C / F
Crossings a month, with the routine			A / C / F
Kept off the list a month			A / C / F
Checkout part / follow-up part			A / C / F
Start lag for follow-up months			A / C / F
Collected per recall visit			A / C / F
Kept visits, year one			A / C / F
Gross, year one			A / C / F
Checkout cost, year one			A / C / F
Follow-up cost, year one			A / C / F
Net, year one			
Left out	The next visit, treatment found, family, later years, timing	Named, not counted	A / C / F

Counts and totals only: no patient names on this sheet.